



Dear Valued Customer:

Location has long been a critical element to the insurance industry. Understanding where a property is in relation to the risk elements is a core decision affecting an insurance carrier's profitability. The importance of understanding "where" in relation to risk management has become an even more critical process.

MapInfo's insurance solutions enable insurance carriers to spatially visualise and analyse their risk exposure in both personal and commercial lines across their entire product portfolio, and efficiently share this information with key stakeholders within their organisation.

To discover how you can leverage Location Intelligence Solutions to minimise risks and maximise profits for your business, IBM Indonesia and PT Duta Astakona Girinda (DAG) invite you to join this following seminar:

LOCATION INTELLIGENCE FOR INSURANCE INDUSTRY

- **ACQUIRE** the knowledge and skills you need to stay ahead
- **PREVIEW** the next generation of location technology
- **DISCOVER** innovative trends and technologies in Insurance
- **NETWORK** with insurance community
- **MEET FACE - TO- FACE** with IBM & MapInfo staff and partners

Date: Wednesday, 6 December 2006

Location: Gerbera Room, Mulia Hotel, Jl. Asia Afrika, Senayan, Jakarta




Time: 8.30 am to 2.00 pm

Agenda: Please refer to enclosure

Admission: Free (As seats are limited, please register before 1 December 2006)

Registration: Please fax back the enclosed registration form to +62 21 72792203 or email to: dag@dag.co.id

Enquiries: Please contact Martha/Lia at +62 21 72792201

<p>Organised by:</p>  <p>PT. DUTA ASTAKONA GIRINDA</p> 	<p>Endorsed By:</p> 
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AGENDA

Time	Topic	Presenter
08.30 – 09.00	Registration/Coffee	
09.00 – 09.15	Welcome & Introduction	IBM Indonesia
09.15 – 10.00	Keynote Speaker: Challenge & Issues Facing The Insurance Industry	FAPI (Federasi Asosiasi Pe-asuransian Indonesia)
10.00 – 10.45	How Insurance Companies Can Leverage Location Intelligence to Minimise Risks and Maximise Profits	Gunawan Rianto President Director PT. Duta Astakona Girinda
10.45 – 11.00	COFFEE BREAK & NETWORKING	
11.00 – 11.45	Location Intelligence showcase	Moh. Komarudin MapInfo Expert PT. Duta Astakona Girinda
11.45 – 12.30	IBM Technology Showcase	IBM Indonesia
12.30 – 14.00	Lucky Draw - Lunch - Close	

Organised by:



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RekaPiranti

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